



Name: Dr. Avi Mazor

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CURRICULUM VITAE

Personal Details

Name	Dr. Avi Mazor
Date of birth	18.8.1955
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Areas of Expertise

<ul style="list-style-type: none">• Entrepreneurship• Innovation processes in organizations• International management bridging across cultural differences• Management of mergers and acquisitions• Cross cultural negotiations• Business development in China

Teaching Academic Positions

2002-Present	Internal Lecturer B.A., M.A., and MBA programs Business Administration Faculty Ono Academic College, Israel
2010-Present	External Lecturer in MBA and IMBA programs Business Administration Faculty Bar Ilan University, Israel
2011-Present	External Lecturer in MBA Program Business Administration Faculty Academic College of Tel Aviv Yaffo, Israel

Education

1981-1985	Ph.D. Weizmann Institute of Science, Physics Department
1979-1981	M.Sc. (with Excellence), Tel-Aviv University, Physics Department
1973-1976	B.Sc. (with Excellence), Tel Aviv University, Physics Department

Academic Teaching Experience

2002-Present	<p>Undergraduate Courses</p> <ul style="list-style-type: none"> • Business Entrepreneurship- From Idea to Market • Technological Entrepreneurship • Cross Cultural Negotiations • International Management
2002-Present	<p>Graduate Courses</p> <ul style="list-style-type: none"> • Business Entrepreneurship and Innovation • Planning and Marketing a Startup • Technological Entrepreneurship • Entrepreneurship: From Idea to Market • Management of Mergers & Acquisitions • Cross Cultural Negotiations (Western world and Far East world)

Awards, Honors and Fellowships

1985-1988	<p>Post Doctoral Fellowship granted to a distinguished researcher Los Alamos Laboratories Fellowship and University of California</p>
1981	<p>The Dean's Prize for Outstanding Achievements Faculty of Exact Sciences, Tel-Aviv University</p>

Professional Activities

2010-Present	<p>Managing Director Diadem Inc., based in Shanghai, China</p> <p>Expert in international entrepreneurship and business development. Expert in the China market.</p> <p>Responsible for generating and managing deal flow of business opportunities, new projects, and new business initiatives. Diadem initiates and manages projects in the areas of communication, software and internet. It is done in cooperation with Israeli and other foreign companies and Chinese companies</p>
2002-2010	<p>Managing Director and Co-Founder G&M International Inc., based in Shanghai, China</p> <p>Expert in international entrepreneurship and business development. Expert in China market.</p> <p>Responsible for generating and managing deal flow of business opportunities, new projects, and new business initiatives. G&M International brings Israeli companies and investors to China, to cooperate with Chinese companies and investors (e.g. sales, manufacturing, mergers & acquisitions, joint projects, joint R&D). G&M International also brings Chinese companies and investors to do business in international markets</p>
2003-2004	<p>Official Contractor and Project Leader The World Bank, USA</p> <p>Expert in venture capital business. Training Chinese venture capital firms in South West China to develop infrastructure and work methodologies compatible with those of western world venture capital firms.</p>
2000-2002	<p>Managing Partner TeleSoft Partners Venture Capital Silicon Valley, USA</p> <p>Expert in Entrepreneurship. Making investments in startup companies in the areas of communication, software, internet, semiconductors and information technologies. Actively helping the portfolio companies to develop and grow, and eventually generate profitable exits.</p>

1999-2000	V.P. Investments Aura Investments Inc., Israel Expert in Entrepreneurship. Making investments in seed stage startup companies and helping these young startup companies grow and generate gains.
1995-1998	Managing Director Motorola Ventures, Motorola Inc. , USA Entrepreneur in residence of Motorola Inc. USA – seeding and managing new businesses of strategic importance to Motorola. Making investments in Israeli startup companies and helping them grow and mature, with an aim to capitalize upon and leverage their cutting-edge technologies on behalf of Motorola Inc.
1991-1995	Investment and Business Development Manager Rafael Development Corporation, Israel This investment company was jointly held by Rafael, Discount Investment Group and Elron Electronic Enterprises. Expert in Entrepreneurship. I have initiated and seeded startup companies based on commercialization of military technologies. I have managed these new companies in their early phase.
1989-1991	Senior Researcher Rafael – Israel Armament Authority, Israel
1989-1992	Academic Expert Consultant, Los Alamos National Laboratories and University of California, USA
1985-1988	Senior Researcher and R&D Project Leader Los Alamos National Laboratories, USA
1985-1988	Guest Lecturer and Researcher University of California, University of Michigan, University of Tuscon Arizona, Paris University, The Technological Institute of Denmark

Membership in professional/scientific societies

- American Physical Society
- IVN – Israel Venture Network (social ventures)
- Chairman of Israel Environmental Industry Sector, Israel Export Institute

Active participation in international conferences

Name of the conference	Conference location	Title of the lecture
The First International Conference on China Market	Tel-Aviv, Israel	Marketing Strategy For Israeli Companies in China Market
Workshop organized by PTL Group	Herzeliya, Israel	Chinese Investments in Israel – New Regulations and Their Impact on Israel
Training Program for EMBA Chinese managers from Zhejiang University, China Focused on “Strategic Innovation – The Israeli Model”	Tel-Aviv, Israel	Stimulating and Managing an Innovation Process Inside an Organization
Training Program for EMBA Chinese managers from Fudan University, China Focused on “Innovation and Entrepreneurship Processes Inside Organizations”	Tel-Aviv, Israel	Stimulating and Managing an Innovation Process Inside an Organization
Training Program for senior Chinese managers from Chinese Venture Capital firms and companies.	Tel-Aviv, Israel	Stimulating and Managing an Innovation Process Inside an Organization with a focus on FinTech

Volunteering and Contribution to the Community

- I have acted as mentor of seed stage startup companies- Rishon StartUp Accelerator
- On behalf of Israel Export Institute , I have led a program that has trained Israeli high-tech companies in the communications eco-system to prepare and enter China market successfully .
- I have initiated and promoted cooperation between Chinese and Israeli universities/colleges. Such cooperation include students' exchange, joint

Chinese-Israeli courses, exchange of lecturers, and cooperation between Israeli and Chinese students establishing new joint startup companies.

- I train delegations of senior Chinese businessmen visiting Israel on “Management and Implementation of Innovation Processes Inside Organizations”, driving them and their Chinese companies to cooperate with Israeli companies.
- I lecture voluntarily to high school students on business entrepreneurship and innovation, on emerging markets, and on business thinking and buildup of personal entrepreneurship capabilities, that will help them develop as entrepreneurs and successfully develop their careers.
- I lecture voluntarily to Israeli soldiers on business entrepreneurship, innovation, and emerging hot markets. The goal is to encourage them upon their return to civil life , to study technological professions together with business management , and benefit both themselves as well as the Israeli economy
- I have given a workshop to senior managers of the Advanced Technologies Division / Israel Electricity Corporation, training them how to enter China energy market and win power station projects

Publications

A. Ben Mizrachi, I. Proccacia, N. Rosenberg, A. Schmidt, and H.G. Schuster (1985), "Real and Apparent Divergencies in Low-Frequency Spectra of Nonlinear Dynamical Systems" , Phys. Rev. A 31, 1830

A. Ben Mizrachi and I. Procaccia (1985), " On the Wrinkling of Mode-Locked Tori in the Transition to Chaos" , Phys. Rev. A 31, 3990

A. Ben Mizrachi, I. Procaccia and P. Grassberger (1984), "Characterization of Experimental (Noisy) Strange Attractors", Phys. Rev. A 29, 975

A. Ben Mizrachi (1984), " On the Elimination of Irrelevant Variables in Non-Linear Systems" , Phys. Rev. A 30, 2708

A. Ben Mizrachi and I. Procaccia (1984), " Universal Power Law for the Dimension of Strange Attractors Near the Onset of Chaos" , Phys. Rev. Lett. 53, 1704

A. Ben-Mizrachi and I. Procaccia (1983), " Microscopic Derivation of Non-Linear Hydrodynamics in Ordered Systems with Applications to Nematic Liquid Crystals", *Phy. Rev. A* 27, 2126

A. Ben Mizrachi and D.J. Bergman (1981), "Non Universal Critical Behavior of Random Resistor Networks with a Singular Distribution of Conductances", *J. Phys. C :Solid State Physc.* 14, 909

Comment: My previous family name was Ben Mizrachi